HELP WANTED-Female. WOMAN, 25-40, high school graduate, ur usual business opening outside city; \$40 : \$60 weekly to person qualified. Apply, I to 12:39, Room 1030, National City Building 42d and Madison.

12

WOMAN, commanding personality, former teacher or college trained, desirable connec-tion with a national organization; \$1,700 with future. Burns, 522 5th av.

YOUNG woman to de waiting, light dusting from moon until after dinner, apartment private family. 237 West 75th. YOUNG lady for clerical position, 2-6. Dr. Scharsmith, 367 W. 23d st.

Employment Agency-Commercial. TELEPHONE BOWLING GREEN 6440.
EFFICIENT BUSINESS BUREAU,
Agency, 63 Wall st. H. Reed, Prop.
HIGH GRADE HELP,
ccountants, bookkeepers, stenographers an
general office help.

BROADWAY EXCHANGE AGENCY, 1482 BROADWAY, ROOM 810. Reorganized and under new manageme MH-DRED D. MACFARLANE, PROP JESSIE POWELL ARNOLD, MGR

Employment Agency-Domestic.

CHAMBERMAID-WAITRESSES, COOKS,
HOUSEWORKERS.
LAZARE EMPLOYMENT AGENCY,
72d st. and Lexington av.
will place you
QUICK and FREE
OF CHARGE.

MRS. MASON'S AGENCY,
47 E. 44th st. Murray Hill 6778.
SELECT DOMESTIC HELP.

Miss Hofmayer's Agency, 10 East 43d St. 3d Floor. Protestant laundress, waitresses adds, childrens' nurses, Scotch cham-waitress, countes.

CHAMBERMAID - WAITRESSES, cooks, Ritchen maids, laundresses, houseworkers, waitresses, nurses, couples; immediately, Morrows, 721 Lexington av. (cor. 58th). Plaza 1234. NURSES, \$80; cooks, \$85; waitresses, \$70; houseworkers, \$80; couples, \$150; cham-

MISS FITZGERALD'S BUREAU, 366 FIFTH AVENUE. 366 FIFTH AVENUE.

MRS. R. STRICKLER & NEPHEW.
32 West 58th st.

Many openings for city and country places;
all positions; all nationalities.

AT MISS HOFMAYER'S AGENCY.
10 East 43d st., 3d Floor.
Cooks, laundresses, chambermaids, waitpesses, children's nurses, couples.

AT MRS. THEO. MALMBERG'S SWEDISH AGENCY (ESTABLISHED 1881), 1049 LEXINGTON AV. (75TH). Select help. All positions. Private families, COOK, second, Swedish or Scandinavian, country, \$90; chambermald, French, city, \$65.870. Winthrop Bureau, 47 W. 42d. | Long-nere 8743, room 526.

nere 8743, room 526.
COOKS, waitresses, houseworkers, kitchen-nalds, French chambermalds, nurses, but-lers, couples, cook, useful butler. 602 6th BJJUM'S Employment Agency furnishes effi-cient, reliable houseworkers, chamber-maids, cooks, nurses, waitresses. 1024 6th av. Plaza 8950.

Bureau, 860 6th av.

COUPLES, \$160; cooks, \$75-\$110; waitresses, chambermaids, laundresses. Universal Bureau (agency), \$25 Madison av. (69th st.).

ROSE M. WERNER, 127 E. 75th. Plaza 661.

Couples, cook, chambermaid, butlers.

COMPLETE OUTFIT FREE
BY REGISTERING NOW.
Wanamaker Beauty School,
485 5th Av., near 39th,
Opp. Lord & Taylor. Tel. Vanderbilt 1178.
Opp. Lord & Taylor. Tel. Vanderbilt 1178.

Instruction.

COMPLETE OUTFIT FREE
BY REGISTERING-NOW.
Wanamaker Beauty School,
485 5th Av., near 89th,
Opp. Lord & Taylor. Tel. Vanderbilt 1176.
Brooklyn Branch School.
598 Atlantic Av., Opp. L. I. R. R. Sta,
Telephone S74 Prospect.
LEADING SCHOOLS IN AMERICA.
Earn \$50 Weekly
Hairdressing, Manicuring.
All branches taught; register now for high
grade position, we cannot fill the demand;
reach out now for success in an environment of wealth and refinement; day, evenming classes. We start you in business; easy
terms. Write or call for particulars.

EARN \$40,260 WEELLY

EARN \$40-\$60 WEEKLY Hairdressing-Manicuring; n course; tultion moderate; easy terms; sonal instruction; day or eve; positions tranteed; diplomas; we start you in bust-

NILES BEAUTY SCHOOL, LEARN CANDY MAKING. chating, profitable business. Expert then given at institute or by corre-nce. The Candy Institute, Elinor G , principal (formerly with Page & . Send for booklet H. 60 West 50th

DID you ever stop to consider that the skilled beauty artiste has at her fingertips a knowledge which will be an unfalling source of income? Write for particulars.

Angeles, Cal.

Sa miles from New 1076, Boy, 141 E. 33 miles from N

AGENTS WANTED.

AGENTS—If you can give us your spare time we'll show you how to turn it into money; we have a wonderful offer to make to ambitious people who will do a little work for us among their friends and neighbers; no experience or money necessary; we furnish everything. Write to-day, before our offer is withdrawn, American Froduct Co., 3185 American Bid., Chelmant Ohlo. AfréeNTS—Cash in on coal shortage; make \$10 to \$20 daily; thousands everywhere huying new invention; burns coal of-keresene in any steve or furnace; nothing complicated; just set in store and burn; cheaper and cleaner than coal; send for free sample and start quick, territory going fast. Jennings Mig. Co., invention B, 138, Dayton, Ohlo.

AGENTS, Men-Make \$10 to \$20 daily; the AGENTS, Mcn-Make \$10 to \$20 daily; thousands buying new invention; cook and heat all year without coal or wood; no gas or electricity needed; nothing complexted; just set in any stove or furnace and burn; territory going fast; send for free sample and start quick; experience unnecessary. Jennings Mrg. Co., invention B 326, Dayten, Onlo, AGENTS, clean up now till Christmas; wonderful holiday seller. Goes like wildfire. Enormous profits, Write quick, Free particulars. Mission Co., 2421 Smith, Detroit, Mich.

particulars. Mission Co., 2421 Smith, Detroit, Mich.

AGENTS-4800 month, steady pay; newest
style written guaranteed loosiery; must
wear or new hose free; experience unnecessary; spare time satisfactory; samples free.
Jennings Mfg. Co., Line 453, Dayton, Ohlo.

MAN OR WOMAN can start dignified, profflable mail order business without capital
operations of the professional special start of the confession plants. We prowide confession plants a home. We prodefending Corp., 1664 Broadway, N. V.
AGENTS, salesboard selesman; 169 quality
assortments to self; must have regular
trade; will protect you on repeats. Lova
Novelty Co., 5th floor Multin building, Cedar
Rapids, Iowa.

Hapids, Iowa.

AGENTS, Saiesmen—New selling discovery; our men making cleanup; rush \$2 for complete sample outfit; absolutely legitimate. Medicinal Laboratories Co., Orange av., Cleerland, Ohio.

AGENTS and salesladles to represent large mill manufacturing hand knitting wools; every prospect a raie; liberal commission. Address Saies Manager, P. W. M., 121 N. 7th st., Prinadelphia, Pa.

AGENTS, District Managers—Highest com-missions, silk and silk wool honery; ex-tremely attractive contract; mill to con-sumer; exclusive territory. Write Priemi 31k Co., "B." Cleveland, Ohlo. AGENTS—Hide line salesmen calling on au-tomobile and aucessory dealers; big side-line incomo, Write Dad's Factories, Indian apolis, Ind.

apolis, Ind.

AttENTS-Sell wonderful Jack Frost coat cold weather winner for autdoor workers sells for \$10, good commission. T. H. Mac-Kinnon, Gardner, Mass.

AGENTS-Everybody, uses extracts; sell Disduple strength extracts; complete libousehold necessities, hig repeaters. Writto-day, Duo Co., Dept Elda, Attica, N. Y.

AGENTS WANTED.

Male.

AGENTS—Here's a winner. \$2 an hour easy, taking orders for "Zanol" Pure Food Products, tollet preparations, soaps, kitchen and laundry specialities; R. F. West of Texas commission; references examade \$15 first day; O. L. Adams says easy to make \$15 first day; O. L. Adams says easy to make \$16 a day; wonderful successes, no capital or experience needed; spare time or tail time; products guaranteed or money making plans. American Products Co., \$157 American Bidg., Cincinnati, O.

BOOKKEEPER, assistant, required to start work immediately in large old established Checkers.

time calling on your friends and liverage on o experience or money required; we show you how; big reliable company; in business 15 years; a few territories now open; write to-day for plans before it is too late; it will pay you to investigate, American Products Co., SIIS American Bidg., Cincinnati, O.

sands buying new invention, cook and heat all year without coal or wood, no gas or electricity needed, nothing complicated; just sect in ANY stove or furnace and burn; territory going fast; send for free sample and start quick; experience unnecessary. Jensings Mg. Co., Invention B 326, Dayton, long Mg. Co., Invention B 326, Dayton,

Amsterdam, N. Y.

AGENTS—Sell shopping bags, something new, going life hot cakes: make \$8 daily easily: factory prices. Write, Pelletier Bag Co., 113 S. Dearborn, Chicago.

AGENTS—Make \$15 daily selling our 48c reversible froning board covers; retails \$1.60. Kornig Sales Co., Oak Park. Ill.

AGENTS—Increase your profits selling soap, perfumes, extracts, &c., side line. Lacassian Co., Dept. 642, St. Louis, Mo.

ADVERTISE for agents with standard lists

Atlantic City.

IMMENSE holiday trade, sell beautiful gift hoxes containing high grade "Velva" tollet treparations: both men and women are delighted; distinctive box for each; pleases the mest fastidious, yet very reasonable in price; sure sellers: profits big; now's the time, get details to-day. Duoform Co., Dept. H-10, Attica, N. Y.

AGENTS-If you can give us your spare time, we'll show you how to turn if into money; we have a wonderful offer to make to ambitious people who will do a little work for us among their friends and neigh-bors; no experience or money necessary; we furnish everything. Write to-day before our offer is withdrawn, American Products Co., 8185 American Bidg., Cincinnati, Ohio AGENTS and salesiadles to represent large mill manufacturing hand knitting wools every prospect a sale; liberal commission. Address Salesmanager, F. W. M., 121 N. 7th st., Philadelphia, Fa.

HELP WANTED-Male.

Basse Academy of Hair and Beauty Culture,
20 East 46th st. Tel. Vanderbilt 6522,
MAKE & daily, typewriting at home, honest,
permanent, Particulars free Enclose selfaddressed envelope. Royal, box 377, Los
ARCHITECT or artist couple, free rent as
caretakers small farm house Mt. Kleco,
angeles, Cal.
Bills from New York, Ely, 141 E. 62d.
Bills from New York, Ely, 141 E. 62d. ARCHITECT or artist couple, free rent as caretakers small farm house Mt. Kleco, 35 miles from New York. Ely, 141 E. 62d.

WEST 48TH.

BOND SALESMEN-STOCK SALESMEN.
We wish to engage 3 additional salesmen
of good appearance, on part time or full
time, to aid us in marketing the stock of a
corporation that will bear the strictest investigation; we will furnish names of prospective buyers and pay handsome commissions to the right man. Address C M 550
Herald, 280 Broadway.

FARMS

The recognized market place of desirable Farm Properties is the "Farm Property" Advertising Columns of

THE NEW YORK HERALD

You will also find many Unusual Opportunities in

Country Seashore Mountain & Town

in the "Real Estate," "Summer Homes" and "Suburban Real Es-

HELP WANTED-Male.

writing, B 582 Herald, 280 Broadway.

BOOKKEEPER WANTED, COMPETENT TO TAKE ENTIRE CHARGE OF BOOKS FOR STEEL JOBBING HOUSE OPERATING TWO BRANCHES; ONE WITH KNOWLEDGE OF GERMAN PREFERRED; REFERENCES REQUIRED. APPLY IN WHITING, STATING EXPERIENCE, TO Y 2212 HERALD, 280 BWAY.

BOOKKEEPER, experienced, aged 20 to 24; ene with knowledge of rug business; A1 position for right party. V 631 Herald, 280 Broadway.

busy, quick, write to-day; postal will do. American Foducts Co., Siif American Bidgs. Cheinnatt, O.

AGENTS—One agent wanted in every county to introduce Lyner Tyres, prevents 90 per cent, of punctures, guaranteed against blow-cuts; doubles tire mileage; no too's needed easy to sell, repeat orders, large commission; protected territory. Write for proposition, full or spare time, Pelletier Tire Co., 115 S. Dearborn, Chicago.

AGENTS—Sell new flapper purse; sells on slebt, wonderful Christmas novelty; commissions advanced; we deliver; no capital required. Write to-day, The Domestic Products Company, room B, Davies Bldg., Dayton, Chic.

Dayton, Ohlo.

AGENTS to distribute \$3 household article free to 10,000 housewives introducing our guaranteed goods, \$2 hour, \$16 day, part time satisfactory; send for free samples and start quick. Jennings Mfg. Co., District D 3001, Dayton, Ohlo.

AGENTS—New invention enables people to burn coal oil in their coal stoves; sets in fir- box; very simple; agent takes orders, we deliver, \$5.00 profit; clean up during coal shortage, don't delay; samples ready. Parker Mfg. Co., Bur. 2700, Dayton, Ohlo.

Tower Building.

ROYS-BRIGHT AND ENERGETIC YOUNG
MEN, CLERICAL WORK; BANK SUPPLY HOUSE. BOX 42, 629 ST. JAMES
BLDG.

BLDG.

BOY WANTED,
Christian; high grade office boy; chance for advancement. 440 4th av. (cor. 30th st.). 16th floor.

BOY wanted in custom brokers and shipping office. Answer in own handwriting, stating salary, Geo. F. Doherty, 8-10 Bridge st., New York.

st. New York.

BOY for office work and errands; state salary wanted. Address P. O. box 569, City Hall Station.

BOY, American, living with parents; office sample room; willing make himself useful; salary \$10. Hitchcock Co., 339 B'way BOY, Christian, in law office; good op-tunity for bright young boy; salary start \$7. Apply V 626 Herald, 280 Broads BOY wanted, all around work dental supply business; speedy advancement. Room 1514 50 Union square.

BOY to run errands. Call Clyde Steamsh Co. Pier 44. North River, ft. Christopher BOY for paper route, mornings only, from 6:30 to 8:30. Call 2652 8th av. after 8:30

BRONZE TABLETS.

lied, best of reference required. Y 2188 Broadway. Heraid, 280 Broadway.

HUTLER - CHAUFFEUR - HOUSEMAN
Roslyn, Long Island, Call Monday between 3 and 4 at 51 E. 62d, New York, HBy,
HUTLER, Swedish, English, \$90-8100; city,
country, Madison Agency, 797 Madison av

For Chinaware, Crockery, GLASSWARE, LIGHTING FIXTURES AND JAPANESE WARE

wanted by large department store in middle West; only men with thorough experience and successful mer-chandising records need apply; must come high-ly recommended; state full particulars, including references, in first letter, which will be kept in strictest confidence. Box 353, 906 Fitzgerald Bldg.

CASTER, with experience on gold rings; good pay and position for right man. Address Jeweler, P. O. Box 453, City Hall Sta., N. Y.

CHAUFFEUR wanted, one with experience on Packard car. Apply tenth floor, 26

Biggest opportunity offers to two men to-connect with one of the largest children's dress manufacturers; one man for Greater New York, preferably with car; another for New England and New York States. These with large following and convincing proof of same assured big income; commis-sion with drawing account. Replies strictly confidential. Y 2203 Herald, 280 Broadway.

CLERK in a SAVINGS BANK, Christian, neat, accurate at figures, good penman. State age, experience and salary. S 2151 Her-aid, Herald Sq. CLERK.—Young man, Christian, 'unfor clerk in office of a steel company; giate previous experience, age and salary expected. V 628 Heraid, 280 Broadway.

Collector and skip tracer, book or furniture experience; preferably one who can run Ford; excellent chance; state salary. Box 335, 2501 World Tower Bldg.

COMPANION, attendant, age 27-30; good walker, pleasing personality, robust, conscientious: excellent home, board and \$12 weekly; references required. Address Willing, B 575 Herald, or phone Sunday Hollis 6782. COOK wanted, experienced; references required; private family. Call 8 East 72d st., Monday. HELP WANTED-Male.

HELP WANTED—Male.

CCOCK—Chinaman as cook; good, steady position in the country; in replying send references and wages expected. S. J. MacS, Avon, N. Y.

Minnion, attendant, age 27-80, good walker, pleasing personality, robust; conscientious; excellent home; board and \$12 weekly; references required. Address Willing Weekly; references required. Address Willing B 575 Herald.

CCORRESPONDENT wanted by large manufacturing corporation; man of about 28, capable of conducting correspondence in logical and grammatical English; must have at least high school education and commercial raining; knowledge of instruments used by draughtsymen and civil engineers advantaged G. D., P. O. Box 384, City Hall Station, New York.

COUPLE, young, white, to take entire charge of eight from apartment for family four adults, except laundry; man experience duantfeur founders and the country; and the place of the country is send full information, nationality, ages, references and wages expected in first letter. Raceway Lodge, Avon, N. Y.

COUPLE—BUTLER—COOK, small adult family. Miss Hofmayer's mail adult family. Miss Hofmayer's with the studies at the steam, handy with tools and make in land with institutional exceptions make the steam, handy with tools and make them, handy with tools and make them, and we with institutional exceptions of electron make steam, handy with tools and make them, handy with thools and make them, han

Credit Man House selling raw material to textile trade desires man; give experience and references. Box 277, Real-service, 15 E. 40th.

DAIRY INSPECTOR WANTED, experienced in dairy scoring, familiar with sanitary production of milk and able to get results with farmers. Write or apply to Newark Milk and Cream Co., 20 Bridge et., Newark, N. J.

DEPARTMENT STORE MAN.

Not over 30 years old, who has fair edu-ation, is physically sound and strong, tact-ul, and has the desire to set the right xample to others; department or mercan-lic story experience desirable; can secure ood position with opportunity for advancecample to others; department or mercan-le stor; experience desirable; can secure ood position with opportunity for advance-ent in out of town retail dry goods and stion store. In letter, which will be con-dential, state are, whether married or-ngle, church affiliation and past record complement experience.

F. G., 732 Herald, 280 B'way,

DO YOU WANT TO EARN \$35 TO \$50 PER WEEK?

We will hire a limited number of clean cut, abled bodied men to operate our new taxicabs. Our new features will put this business on a superior level and we offer opportunities for advancement. If you do not know how to drive we will teach you.

teach you.

Apply in persn or by letter,
ELACK ARROW CAB CO.,
50 Pine st., city.

DRAFTSMAN, good architectural draftsmar
with city experience; \$55 wk. AMERICAN
EMPLOYMENT EXCHANGE, 115 BROAD
WAY AND 30 E. 42D ST. DRAFTSMAN, architectural, experienced apartment houses. Cohn Bros., 361 Stav., Brooklyn.

av., Brooklyn.

DRAUGHTSMAN, architectural; state age, salary and experience. K., 417 Arbuckle Bullding. Brooklyn.

DRAFTSMAN for city, for Mayor's office. Boy J. 1834 Herald, Brooklyn.

EAFN \$25 weekly, spare time, writing for newspapers, magazines, experience unnecessary; details free. Press Syndicate, 379, St. Louis, Mo.

ELECTRICAL TESTERS.

Western Electric Co., Inc., Installation Training School, 151 5th av., New York.

INSPECTORS.

We have openings for high school graduates who have had at least one year of Physics. Call. Western Electric Co., Inc., Installation Training School, 151 5th av., New York.

JANITOR-Man and wife; no children: or apartment house of twenty families on the East Side; steam heat; no elevator; couple must be thoroughly experienced; man able to do small repairs, the woman a good cleaner: fine opportunity for the right cou-ple; excellent quarters with bath. Give full particulars, mentioning salary, O 540 Herald, 280 B'way.

JANITOR'S assistant wanted, first class; must understand plumbing, carpentering, painting and make himself generally useful; references required. Apply 11 W. Sist at, sth floor, between 2-5 Sunday. MAN, position of trust in old established company; prespects of advancement for ambitious man of good appearance; age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Square P. O.

MAIN OFFICE

HELP WANTED-Male.

MEN! MEN! MEN!

Are you desirous of establishing a permanent connection with an investment house that is rated high in Wall st.? If you are dissatisfied with the income you are now carning, it will pay you to interview Mr. McCarthy, room 926, 111 Broadway, between 1 and 4.

MEN.

Opportunity for boys about 15 years old

Apply ROOM 703. 30 East 42d st.. NEW YORK CITY,

PACKER.

HEAD PACKER WANTED.

pable of supervising the packing in a representa-tive department store. Write Box 888, 2501 World Tower Bldg.

PACKERS.

Must be experienced men for permanent positions with good salary, accustomed to delivery packing of CHINA, GLASSWARE, TOYS, HOUSEFURNISHING GOODS; must have good

Western Electric Co., Inc.
Installation Training School,
151 5th av., New York.

Embalmer's Assistant.
Young man acquainted with undertakers in metropolitan district; permanent position; splendid opportunity for advancement. Reply, giving full particulars as to age, education and experience, Y 2923 Herald, 280
Broadway.

FUR CLERK
to make himself generally useful. Clark & Weinberg. 33 West 57th.

HEAD foor salesman to supervise sales and display for gas and electric appliances; large store; experienced person desired; good opportunity; salary and commissiou. Y 2201 Herald, 280 Broad way.

HIGAD foor salesman to supervise sales and display for gas and electric appliances; large store; experienced person desired; good opportunity; salary and commissiou. Y 2201 Herald, 280 Broad way.

HIGAD foor salesman to supervise sales and display for gas and electric appliances; large store; experienced person desired; good opportunity; salary and commissiou. Y 2201 Herald, 280 Broad.

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HIGAD foor salesman to supervise sales and display for gas and electric appliances; large store; experienced person desired; good opportunity; salary and commissiou. Y 2201 Herald, 280 Broad way.

FURLICATION PRINTERS—Good opportunity is salary strong person and response of the foot o

SALESMEN. EXPERIENCED MEN'S TAILORING AND READY TO WEAR SHOP, JACOBS BROS., 12 NEWARK AV., JERSEY CITY.

Live wires, here's your chance for real money if you have selling ability or experi-ence; selectous commission basis. Room 1020, 30 Broad st.

ence; generous commission basis. Room 1920, 50 Broad st.

SALESMAN wanted to sell imported house, hold specialties, toys, novelties, cutiery, hold specialties, toys, novelties, cutiery, being state experience, reference. Box W 197, 206 Broadway.

SALESMEN; good income assured while learning business; oid established institution; salary upon qualification; references. B 501 Herald.

SALESMEN for show cards; good commission or salary offered to right man; experience preferred, references. Paul Taussis, 459 Fulton st. Brooklyn.

SALESMEN (3); splendid opportunity for

SALESMEN (3); splendid opportunity for with specialty experience; merchandise that has great demonstration possibilities. Y 2202 Fierald, 280 B'way. SALESMEN can collect \$500 weekly advance and \$500 monthly in reorders; exclusive territory. Williams, 465 Dean st. Brooklyn. SALESMEN can increase income by devoting spare hours to Equitable Life; good opportunity. Sundelson, manager, 120 B way.

BRONX

HELP WANTED-Male.

AN OPPORTUNITY FOR THOSE WHO SEEK OPPORTUNITY.

A downtown, well established, reputable banking concern has an opening for several men who are NOT NOW making as much money as they should be. I can offer you splendld offices, your own correspondence facilities, with desk, &c., a daily association with high class men who have found their arrangement with me exceedingly PROFITABLE, and I can provide you with the most fascinating selling proposition imaginable. Your interviews will be with the finer, more representative business men of the city and your work will be as disnified and pleasant as it is PROFITABLE. Experience is not so essential as a clean record pleasant as it is FROM TANDA ence is not so essential as a clean record and good habits. Telephone me personally early Monday morning. W. H. ED-MONDS. Cortlandt 1344.

SALESMEN AIR TRANSPORTATION.

ZEPPELIN TYPE AIRSHIPS WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF LIGHTER-THAN-AIR CRAFT IN AMERICA, AND HAVE A PLANT IN SUCCESSFUL OPERATION IN NEW HAVEN, CONN., ESTABLISHED OVER EIGHT YEARS.

WE ARE EXPANDING OUR BUSINESS

CONNECT WITH THE ONE NEW BIG EURINESS TO-DAY; UNUSUAL LEADS AND COOPERATION. CALL MONDAY AT 1:30 P. M., 251-255 FOURTH AV., 11TH FLOOR, CORNER 20TH ST.

SALESMAN.

Wanted at once a man of executive ability who can qualify as one of the sales managers of a large industrial corporation; the man who can indicate his ability to direct other men by proving his own worth as a salesman in the corporation's sales department will find a permanent future with unusual present remunerative compensations; this opportunity is immediate; promptness will be one indication of merit; call Monday afternoon at 2 o'clock, 30 Church st., suite 1717. Ask for Mr. Brock.

SALESMEN,
FUEL OIL BURNING EQUIPMENT.
TREMENDOUS DEMAND EXISTS FOR
THE PROVEN EQUIPMENT WHICH WE
ARE NOW INSTALLING UNDER FURNACES AND BOILERS IN HOMES, FACTORHES, INSTITUTIONS AND POWER
PLANTS. THIS EQUIPMENT IS MANUFACTURED BY THE LARGEST ORGANIZATION OF ITS KIND IN THE WORLD.
WE ARE ALSO DISTRIBUTORS OF
ELICTRIC REFRIGERATORS.
OPENING FOR FIVE (B) MEN OF
PROVEN ABILITY, LIVING ON LONG
ISLAND AND OWNING CARS. APPLY
AT ONCE

SALESMAN.

MAYER-ALLEN CORP. VALLEY STREAM.

to represent lace and embroidery house in an established territory covering cities and towns fo Ohlo and Indiana, beginning January I, 1923; applicant must be experienced and acquainted with department stores and dry goods trade buyers in the territory; salary and commission arrangements.

FERRED, BUT NOT NECES-SARY, TO SELL BANKS AND MERCHANTS NEW PROPOSITION; STRAIGHT COMMISSION, NO AD-VANCES; OUR MEN EARN \$5,000 YEARLY UPWARDS. ROOM 817, 1819 B'WAY.

SALESMEN to become associated with a mercantile con-cern in the sale of its stock to the public direct without the intermediary of brokers; the men at the head of this concern are pre-eminent in their field; there are features connected with this issue which make sales merely a matter of the right presentation; liberal commission and full co-operation given; write for particulars. Address B 578 Herald, 280 B way.

SALESMEN—AN OLD ESTABLISHED IN-VESTMENT HOUSE HAS OPENINGS FOR TWO OR THREE MEN OF HIGH CALIBER: STRONG HOUSE COOPERATION; EXPERI-ENCE UNNECESSARY. 2ND FLOOR, 62 CEDAR ST.

SALESMEN.

WE HAVE ONLY TWO OPENINGS FOR MEN OF CHARACTER AND ABILITY, SELLIG MYTTING IN ERGENT AND ABILITY, SELLIG MYTTING IN ERGENT AND ABILITY, SELLIG MYTTING IN ERGENT AND ABILITY SELLIG MYTTING IN ERGENT AND ABILITY OF A SELLIGIBLE OF A SELLIGIBLE AND ASSESSED AND ASSESSED AND ASSESSED ASSESSED ASSESSED ASSESSED FROM A SELECTION OF A SELECTION

MISSIONS: SIDE LINE MEN CONSILERED, ADDRESS Y 2214 HERALD, 280 B'WAY, OR PHONE MURRAY HILL 2020 SALESMAN.

SALESMAN.

Studebaker salesman for Eimhurst, Corona, Flushing, Rayside, Whitestone, College Point and surrounding territory. Apply 150 Broadway, Flushing, or 74 Baxter av., Elmiurst (near 25th st. "L" station), between 11 A. M. and 1:30 P. M. or 7:30 to 9:00 P. M.

SALESMAN.

SALESMAN.

SALESMAN, city, to sell plating supplies: capable young man; nominal salary to start. Write Box 301, 908 Fitzzerald Eldu.

SCHEDULE CLERK.

SALESMEN-National corporation needs three aggressive Christian specialty salesmen, strong enough to approach large merchants, city or road; not securities but worth over \$150 weekly a real opportunity for real salesmen. W 561 Herald, 280 Wwav. SALESMAN represent silk commission house to cover New York State and Pennsylvania (Philadeiphia and Pittsburgh excluded); must be thoroughly acquainted; give full particulars; commission hasis. Box 321, 2501 World Tower Building.

SALESMAN—High class, experienced stock salesman on a worthwhile proposition; bona fide leads and real cooperation; money maker for live wire. Room 410, 16 Exchange place, N. Y.

SALESMEN.

SALESMEN. Young men wanted for sales proposition; compensation will please you. Apply room 704, 226 West 55th st.

SALESMAN-For ears and trucks to sell on commission basis with arrangement made later on; drawing account. Chatfield's Sales & Service, 40th st. and Jackson av., Corona. L. 1.

HELP WANTED-Male.

SALESMEN.

A CLEAN CUT PROPOSITION FOR CLEAN OUT MEN.

Occasionally out of the ruck of the many investment proposals that are offered to the investing public there comes forward one that stands out clean cut in boild relief and of such superior excellence that "selling art" is not required to prove its desirability to the investor with speculative tendencies. I am the executive in charge of the distribution of just such a proposal, and if you are the man that you want to be and ought to be-clean cut in your presence, manner and way of living—I can offer you a liberal commission arrangement that may prove highly profitable to you and may serve to establish a genuine career for you under dignified auspices, amid pleasant surroundings and under such conditions that work will turn to pleasare and wory turn to comfort. Your references will be looked up. You WIST be a gentleman. You need not be comprove morning promptly at 11 o'clock or, if that is inconvenient, promptly at 3 o'clock, I will give you the opportunity to examine the matter in detail. Ask for me personally. SALES MAN-AGER, Room 1307, 185 Broadway.

time.
Only men of unquestioned integrity and with high grade references will be considered.
L. A. Cerf, Manager, Mutual Benefit Life Insurance Co. Call at 118 West 44th st., Room 605, any day before 1 o'clock

SALESMEN. GIMBEL BROTHERS, 33D ST. AND BROADWAY.

uire the services of three thoroughly erlenced salesmen for the following BLANKETS, DOMESTICS.

SALESMAN,

Apply Employment Office, 5th floor, 9 A. M. to 5:30 P. M.

ABRAHAM & STRAUS, INC., FULTON ST., BROOKLYN, require a highly experienced Lace Curtain Salesman. Per-manent, well paid position.

who are ambitious and can furnish references can learn the commercial banking business, which offers unlimited possibilities through our organization. ¥ 628

Wanted—Three salesmen of real ability and pleasing personality to sell our plan of begoning a Partner in Industry. This is an opper plan to be company whose 1923 output of over 200,000 cars is already contracted for. This group of industries already has over 100,000 partners. The company is well known throughout the country, which reduces to minimum sales resistance and makes it possible for you to carn a good income through our liberal commission. Box B 588 Herald, 280 Broadway.

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Ing: state age. Address Howard Miller, 87 E. 95th.

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THE NATIONAL SURETY COMPANY, COVERING THE COUNTRY PROM COAST TO COAST, ALWAYS HAS A PLACE FOR GOOD MEN IN EACH PRINCIPAL CITY. JUST NOW WE WANT MEN TO SELL BONDS, THIS IS A GOOD OPENING IF YOU CAN QUALIFY, COMMISSIONS PAID WEEKLY, CALL ROOM 712, 50 COURT ST., BROOKLYN, OR 4 ALBANY ST., NEW YORK, C. E. CONNELL.

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SALESMAN—The honest man earns all he gets. The successful man gets all he earns. If you have the character qualifications we need e can offer you stendy, high grade work by which you can earnand get—a good, pleasant income and opportunity to fill a responsible position justifying a large income. If you are ready to advance write us frankly about your abilities and ambition. We may get together to mutual advantage. Box L 2019 Herald, Herald sq.

SALESMEN
to sell the capital stock of a New York corporation manufacturing an improved rubbe heel, which is in great demand; we have a unusual and very attractive proposition to offer, Address B 569 Herald, 280 Broadway SALESMAN

SECURITY SALESMEN.

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We want men that are capable, energetle and able to present a clean cut proposition to the investing public. We are offering a 7 per cent, preferred stock with a borns of common in a large development corporation that is expanding and in which every dollar is secured by at least three in physical assets. Good office cooperation and liberal commission. Permanent employment, Room 1000 Wiss B'g, 671 Broad st., Newark, N. J.

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Three salesmen acquainted with theatrical public to sell stock of theatrical producing corporation on liberal commission basis. This is a high class proposition, managed by well known men and long experienced in the theatrical world. Real leads furnished. Apply 330 Singer Hidg., between 11 A. M. and 1 P. M. Monday. SECURITY SALESMEN.

We require several experienced men to as an issue which is netwely traded in; exce lent proposition, leads turnished, good con mission. Mr. Pauls, room 62, 180 Broadway SECRETARY-STENOGRAPHER.

C R S64 Herald, 280 Broadway.

HELP WANTED-Male.

SHIPPING DEPARTMENT MAN WITH SHIFPING EXPERI-ENCE TAKE CHARGE OF MEN IN WAREHOUSE. WRITE BOX 363, 906 FITZGERALD BUILDING.

Are you interested in a position as stenograher-secretary to an executive in a concern of high standing offering an exceptional opportunity for a young man who will develop to be a real help to the man for whom he works? If you are and feel you can qualify, write fully stating age, education, religion, experience if any and salary desired.

C. V., 846 Herald, 280 Bway.

STENOGRAPHER age, nationally, earlier to start, i. K., Lar Herald, 280 Broadway.

STENOGRAPHER-Wanted, high class male stenographer for position secretary to rail-toad official; give age, education, experience, references and salary expected. Box

TRAVELING SALESMAN calling on radio and electric trade throughout country de-siring to handle profitable side line on com-mission basis. S 2153 Herald, Herald sq.

If you have had experience in mechanical assembly or adjusting operations or have a good working knowledge of electricity you will find opportunities for advancement in the installation and inspection of telephone central offices. Call after 10 A. M.

Western Electric Co., Inc., Installation Training School, 151 5th av., New York.

YOUNG MEN, who are now employed in clerical lines, we can train you to become super salesmen, we can get you out of the rut from general routines, we can make you independent, your earnings will start immediately; we want men not afraid of direct to the consumer selling; this is no stock or bonds. Wilman Corp., 16 West 39th st.

YOUNG MAN.

Excellent opportunity for bright, up to date Christian young man, about 18 years of age, willing to start at bottom, in sample department of manufacturing concern; no experience necessary. Apply by letter, address 1, 2020 Herald, Herald sq.
YOUNG man, Christian, of Anglo-American parentage, 16-20 years of age, exceptional future with prominent local bank; salary to start \$800 a year and bonus. Security Employment Exchange, 51 East 42d st. Telephone Vanderbilt 7076.
YOUNG man, 16 to 18, to start as office boy with American dry goods commission house; good salary to begin; good chance for bright, ambittous person. B 368 Herald, 280 B'way.

5th av.
YOUNG man in a savings bank; Christian;
neat; accurate at figures; good penman;
state age and salary. S 2152 Herald, Herald sq.
YOUNG man in real estate office; must have
some experience and understand typewriting; state age. Address Howard Miller, 67
E, 95th.

Employment Agency-Domestic. BROADWAY EXCHANGE AGENCY. 1482 BROADWAY, ROOM 810.

Don't be a mediocre man; prepare yourself for greater earning power; in a few months you can become a junior accountant, able to earn from \$1.800 a year and upward. A SHORT CUT TO A GOOD SALARY.

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Industrial Traffic Managers,
College of New York,
607 Tribune Bids.—From Bedsman 6036,

BECOME DRAFTSMEN.
Salary \$270-\$300 monthly when competent; chief draftsman will train you at your home, also furnish FREE all tools; training given until in position at above salary. Address Chief Praftsman Dobe, 1951 Lawrence, Div. 227, Chicago.

MEN WANTED TO BECOME DRAFTSMEN Salary \$2:0-5300 monthly when competent; chief draftsman will train you at your home, also furnish FIRE all tools; training given until in position at above salary. Address Chief Draffrian Dobe, 1951 Lawrence, Div. 227, Chi. ass.

STENOGRAPHER.

SUCCESSFUI. SALESMAN who would like to locate in New York O'try is wanted to represent a targe corporation in negotiations of a difficult nature; position worth \$5,000 to right man. J. H. Huntington, Jr., 118 West 44th st. Call before 1 o'clock.

TYPIST.

An unusual opportunity for young man to do typewriting and general office work; must be experienced. This is one of those rare opportunities an ambitious young man is looking for. (Christian firm.) Call Room 1408 230 FIFTH AVENUE, corner 27th St. VALET wanted; thoroughly competent in all respects; one familiar with traveling in this country and abread. Address, stating particulars, age, nationality, &c., B 507 Herald.

YOUNG MEN-SINGLE.

YOUNG MAN.

B'way YOUNG man, high school or college gradu-ate, earnest, ambitious, willing to work and learn: free to leave city; commission and guarantee salary. Write suite 1006, 565-5th av.

TREES: MUST BE GOOD CLIMBERS.
J. F. McCARTHY, 415 49TH ST., B'KLYN.

Start now, it will not interfere with your daily work. Call, phone or write for book-let H-14.

MEN WANTED TO

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AN IDEAL POSITION
AND AN EDUCATION FOR
A PERMANENT BUSINESS FUTURE.
One of the largest life offices in
the city of New York has so perfected its plans that it has developed its business along modern
commercial lines.
To acceptable applicants (who
must have had a duccessful experience as salesmen) it will guarantee
a course in life insurance in their
training school and a drawing account during the training neriod
with a permanent position thereafter to those who show themsolves qualified for the work.
This is a most unusual offer and
will be open only for a limited
time.
Only men of unquestioned integ-

LACE CURTAINS.

SALESMEN

Herald, 280 Broadway.

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SCHEDULE CLERK.
Young man wanted by Harlem manufacturine plant to plan and follow up orders through factory; state age, experience and salary expected. Box 35, 906 Fitsgerald Bldg.

Exceptional opportunity for young man as atonouranner-secretary to executive in office of concern of high standing; salary \$22-\$25. State ago, education, religion and experi-ence.

SOLICITORS wanted for automobile casu-alty insurance company; live ones only need apply. Box S 186, 206 Rway, Room 212. STENOGRAPHER.

Neat and willing; accurate at figures. Apply by letter starting references. V 627 Herald, 280 Broadway.

Reorganized and under new management.
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TEN RAFID SELLERS, all profitable; wind-shield cleaners, spark plugs, transformers,

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BOOKKEEPER, assistant, required to start work immediately in large old established Christian import and export house; must have thorough knowledge and experience in double entry bookkeeping, foreign exchanga, &c.; state education, age, nationality, references and salary wanted. Apply in own handwriting, B 582 Heraid, 280 Broadway.

HERALI, 280 BWAY.

BOOKKEEPER.—Thoroughly experienced for wholesale importing firm; complete knowledge figuring foreign invoices and duty; must state experience and salary expected. Box 515, 1340 Broadway.

sands buying new invention, cook and heat all year without coal or wood, no gas of selectricity needed, nothing complicated; just set in ANY stove or furnace and burn: tertitory going fast; send for free sample and start quick; experience unnecessary. Jerings Mfg. Co., Invention B 326, Dayton, Ohio AGENTS—Snapplest household line an earth, red hot sellers, steady repeaters, large profit; 350 light weight, fast sellins, popular priced necessities; agents Gutfit free; get busy, quick, write to-day; postal will do. American Products Co., Silf American Bidg. Cheinnatt, O.

AGENTS—One agent wanted in every county to introduce Lyner Tyres, prevents 90 per GIVING FIILL PARTICL—

AGENT—Men \$2 hour, \$16 day, distribute \$3 household article free to 10,000 new customers for our guaranteed goods; part time satisfactory; send for free eamples and start quick. Jennings Mfg. Co., District B 1538, Dayton, Ohlo.

AGENTS—New invention enables people to burn coal oil in their coal stoves; sets in fir- box; very simple; agent takes orders, we deliver, \$5.00 profit; clean up during coal shortage, don't delay; samples ready. Parker Mg. Co., Bur. 2700, Dayton, Ohio.

AGENTS—Side line salesmen calling on automobile and accessory dealers; big side line income. Write Dad's Factories, Indianapolis, Ind.

AGENTS—PRESTO' is selling like wildfire; eample free; special Christmas offer Fremler Products Corp., 19 E. 130th st., New York, N. Y.

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AGENTS—Sell shopping bags, something new going like hot cakes; make 88 daily easily:

Square.

EOY, bright and ambitious, office foreign freight forwarding and custom house brokers; good opportunity. Apply Y 2215 Herald, 280 Eway.

BOY for office and errands in publishing house: Catholic. Apply stating previous occupation, age, etc. Box 351, 2501 World Tower Building.

Man with business experience take ful charge of factory, specializing in memoria tablets. E 2232, Herald, Herald Sq. BUTLER.

BUYER

F, excellent cook, for hospital; good ary and living. Apply Monday 9 A. M. 7, 70th st CHILDREN'S DRESS SALESMEN.

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MEN.

Two neat appearing men, with good references, for special work, good pay from start; chance for advancement if the mau can prove himself, J 1629 Herald, Brooklya MEN wishing positions firemen, brakemen, colored train perters, on large New York roads, write for information; \$125-\$200 month; experience unnecessary. Inter-Rall-way Dept. 325, Indianapolis, Ind.

Two reliable men for special work; excellent opportunity. Call Room 404, 103 East 125th st., between 2 and 5 or 7 and 9.

MEN wanted for detective work, experience unnecessary. Write for details explaining guaranteed position, J. Ganor, former Gov't Detective, St. Louis, Mo.

MEN—Age 17 to 55; experience unnecessary, write for details explaining guaranteed, in the second process of the second process

OFFICE BOYS.

to enter a large organization, near Grand Central; no agency fee.

ORDER cierk in office of printer to make up orders, order stock and do cierical work one who is familiar with the business an understands filing. Address, giving full particulars and salary expected, V 629 Heraid 280 Broadway.

A man thoroughly ex-perienced in packing merchandise. One ca-

ADAMS-FLANIGAN CO., 150th st. and 3d av., Bronx. PAY ROLL CLERK.

Experienced on international time clock cards; state age, references, religion, salary.

How B 1509 Heraid, Richa.

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518 Willis Ave. (At 148 St.) alo Broadway HARLEM WASHINGTON HEIGHTS 205 West 125 St. (Near 7th Ave.) 585 West 181st St. HERALD SQUARE BROOKLYN 1367 Broadway (At 37th St.) 24 Court St. 16th St. and 7th Ave. (Evening Telegram Bldg.)

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THE NEW YORK HERALD

May be left at any of the following

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Goldenberg Bros. & Co., 100 5TH AVENUE. SALESMEN (4), TRAVEL-ING, SYNDICATE CUTS, EXPERIENCED PRE-Apply at Employment Office.

Novelty Jeweiry manufacturers are seeking coats representative; must be familiar with our line, trade and territory; all applications treated confidentially; give full particulars in first letter. Fishel, Nessler Co., 184 5th av. SALESMEN, SALESMEN, to sell the capital stock of a New York corporation manufacturing an improved rubber hee; which is in great demand; we have an unusual and very attractive proposition to offer. Address B 569 Herald, 280 B way.

SALESMEN. to self high grade dividend paying banking securities on liberal commission. Apply room 416, 225 Mh av.

L, 1.

SALESMEN sell high grade merchandles to consumer; earn \$40.\$75 weekly; experience unnecessary. Room 1, 19 West 31st.

SALESMEN WANTED — GOOD PROPOSITION, PIONIER NOVELTY MFG. CO., 529 EAST 19TH ST., N. Y. C.

Our corps of Certified Public Accountants, among the best in the country, have worked out a short cut system for men who must hold their lobs and at the same time progress of GREATER EARNING CAPACITY; this university is constantly asked to find men who are trained necountants; if you will buckle down to sincere work and carnest effort for a few months you can be one of those trained men.

CONSULTATION and advice on vocational training and educational guidance by a significant of wide experience and international reputation; highest references, Call pute 1008, 44/5, 536.

CORRESPONDENCE school courses only one-quarter original ories; barrain price list 1,000 courses free; used courses bought scholeris Ex. 47 W 42d st.

MEN for U. S. Mall Sorvice; \$115 to \$190 per month; experience or correspondence course unnecessary. Write E. S. Bishop, Box 4 381, Joplin, Mo.

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